

Soft skills amount to 85% of job ability

YOUR ACADEMIC DOUBTS CLEARED

ASK THE COUNSELLOR

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After my graduation, I worked for three years in an MNC and realised I have the abilities to deliver training excellently. I, therefore, want to do a proper course and become a soft skills trainer. What are the special attributes required for a good trainer, what are important topics covering this field, what are the prospects in this field. Can you also suggest a few good courses?

-Priya Verma, Sikh Village

rest 85 per cent is accounted for soft skills. Soft skills covers topics on leadership skills, effective team management and motivation skills, negotiation skills, transactional analysis and application in training, emotional intelligence and empathy, stress management, time management, inter personal skills, business and social etiquette, to name a few. It has a wide array of topics and the training is given depending on the individual's own personality requirements. Soft skills' training is more a passion than a profile. It comes from the heart and the training should also touch the hearts and not the minds.

- ISTD- The Indian Society for Training & Development (ISTD), Hyderabad, established in April 1970, offers a Diploma in training & development which is a correspondence course of 18 months duration (one year of course work fol-

lowed by internship of six months duration). The Diploma is recognised by the government of India for recruitment to superior posts. ISTD is affiliated, as a founder member, to the International Federation of Training and Development Organisations (IFTDO), Geneva, and Asian Regional Training and Development Organisation (ARTDO), Manila. Refer link: www.istddiploma.org

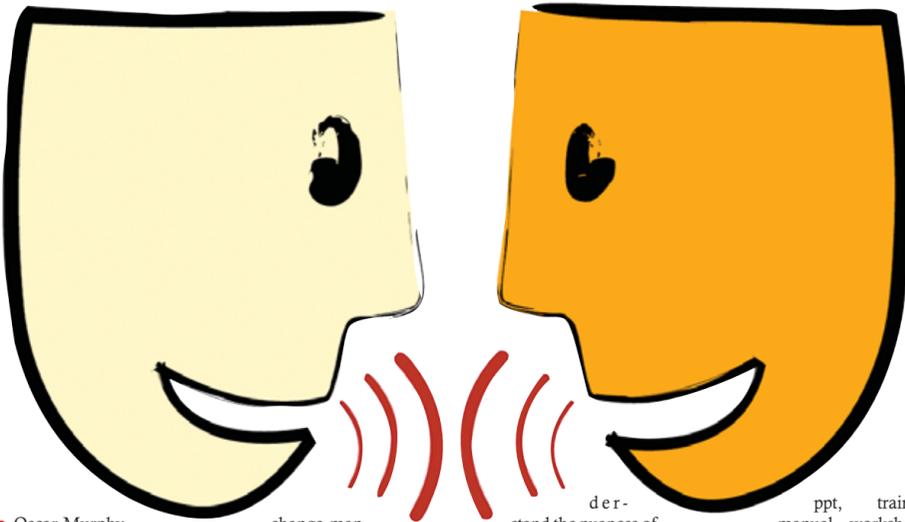
prehensive psychometric assessments and gain an insight into 40 competency areas to add value to your training career. Visit <http://www.bookmytrainers.com/tc-business-communication-trainer.php>

- IITM Kolkata offers online coaching.
- NTL Institute, founded in 1947, offers open-enrollment programmes for individuals in seven areas:

and accredited by SQA-Scottish Qualifications Authority.

- Neoway Academy in Bangalore offers a NLP Basic Practitioner Certification from NFNLP, USA.
- This Programme will enable you to learn the skills of NLP and apply them in being able to communicate, lead and train powerfully.
- Attending a TTT (Train The Trainer) programme helps you un-

which area of specialisation would you intend to work in, the level of audience you would want to train, the qualification and the skills/knowledge required for the same. Special attributes of an excellent trainer would be movement on the floor, connect of your eyes with the participants, to work on tone, expression, modulation, speech volume, pitch and pronunciation. You need to know how to prepare a



- Oscar Murphy International, Bengaluru, offers a flexi-learning Diploma course in behavioural training & development along with placement opportunity in the advanced course. They also have a certification course wherein you can get certified in a battery of five com-
- change management, diversity, leadership development, organisation development, professional and personal development, team development, and training for trainers.
- Image Consultants gives its participants soft skills trainer certificate from ICBI

der- ppt, trainer's manual, worksheets, participant manual, activities and games, a need to know how to answer the questions asked to you and how to say no for something which you really don't know. Keep yourself updated with riddles, comics, incidents and at times you need to know to mix up virtual with real incidents.

WALK FOR A CAUSE



Student and teachers of Podar Jumbo Kids, walk the 'Kartavya Walkathon' at AS Rao Nagar to create awareness about traffic rules and thus ensuring road safety. January also happens to have 'Road safety week'. Swati Popat Vats-President of Podar said, "Road safety concept if taught early will remain with the children as they grow older; learning this concept will help them keep themselves and the city safe." Master Franchise of Podar Jumbo Kids Karnataka and Andhra Pradesh Preethi said, "Everything we do at Jumbo Kids is from the child's point of view, and so this event for the safety of kids."

Institutes for MS in industrial engineering

After I finish studying mechanical engineering this year, I plan to write GATE to pursue MS in industrial engineering. Can you please give me names of institutes that accept GATE for the course?

-Waheed, Trimulghery

other resources. IIT Kharagpur, Mumbai, Roorkee, Kanpur and a few others, all NITs accept GATE score for Master's in industrial engineering. At the Indian Institution of Industrial Engineering, Mumbai, founded in 1957, the eligibility is GATE, which is followed by an interview. National Institute of Industrial Engineering (NITIE), Mumbai, offers a full-time post graduate programmes in both industrial engineering and industrial management. It



Industrial engineering concepts, at times, overlap with business-oriented disciplines such as operations management

has been recognised as one of the 15 centres of excellence along with the IITS and by the Ministry of HRD, government of India. You can also check with colleges like Jadavpur University; College of Engineering; Kerala University; The College of Engineering, Trivandrum; Vellore Institute of Technology, Vellore; College of Engineering Guindy, Chennai; Kumaraguru College of Technology, Coimbatore; Thiagarajar College of Engineering, Madurai. All the best.

HANS LEKHA

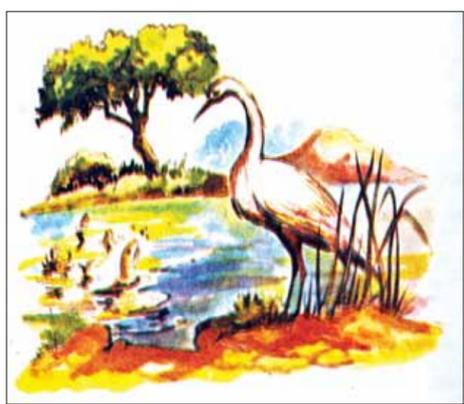
No salary to teachers since Oct 2013

Kush hai zamana aaj pehli tarikh hai, Kush hai zamana aaj pehli tarikh hai was a melodious song played by All India Radio on every first of the new month during 1960s and 80s. But gone are the days of singing such melodious tunes. The condition of engineering colleges in Hyderabad and Secunderabad is pathetic and hand-to-mouth for most of the faculties who are designated as Professors and Assistant Professors as well as other teaching assistants who work in all the private engineering colleges across the twin city. Previously, the issue was that of low salary. But now, the teaching faculty has to leave for work almost 50 to 100 kms away from their homes which is a time consuming process. Management of engineering colleges provides transport services for the teachers and thinks they do some kind of social service to us. However, to my knowledge, staff working in most of these colleges have not received salaries from the month of October 2013. The explanation that the college management gives when a faculty demands his salary is that the situation is same or less everywhere and they will soon receive funds from the government or the management is short of funds or some other weird excuse. The faculty's financial condition is always in dol-drum. Senior faculties Mohd Rafeeq and Naveen Sharma who have been working for a private engineering college for a decade now expressed their problems in an aggressive and helpless tone. They told that most of the teachers who work with engineering colleges affiliated to JNTU Hyderabad face the same problem, which is why they change the college every two years in search of a handsome pay. Management spends huge amount of money on infrastructure and other resources, but, for whatever reasons, the teaching faculty gets ignored. Commuting everyday to far off places covering 70 to 90 kms leads to health issues. And no money at the end of the month adds to our woes. - Rathan Kumar Ph D, Dept of English, Hyderabad Central University

The crane and the crab

A crane lived on the bank of a lake. It grew old and weak. It could no more catch fish. One day it told the fish in the lake, "Friends, the water of this lake will soon dry up because of the influence of a bad star. People are saying so in the village." The fish were frightened. Fish cannot live without water. They asked the crane, "Uncle, what shall we do?" The crane replied, "If you don't mind, I will carry you one by

one to another very large lake. There the water will never dry up." The fish were glad to learn that there



was a way out and said, "Do, Uncle, do!" The crane then took the fish one by one in his beak. But on the way it ate them up. The other fish in the lake did not know what was happening. One day the crane took a crab from the lake. On the way, the crab saw lots of fish-bones. It became suspicious. At last the crane put down the crab on a rock. It said, "I am now going to eat you!" At once the crab caught the crane's neck and bit it into two. The crane died.

(From Culture Course-BVB)

Answer quiz, win prizes worth Rs 1,000

Answer the five questions mentioned in the quiz on page 11 and give yourself a chance to win cash prizes. Those with all-correct answers picked through a lucky draw will be awarded cash prize the next week. I prize: Rs 500, II prize: Rs 300, III Prize: Rs 200

RAMANUJANS IN THE MAKING



Vijaya Reddy, Principal of Greenfields E-Techno School poses along with the winners of Maths Olympiad Talent Search that was conducted by the IIT academy e-Abhyas. Also seen is Phani Pavan, Director of e-Abhyas